

EXHIBIT A

UNITED STATES BANKRUPTCY COURT
WESTERN DISTRICT OF WASHINGTON
AT SEATTLE

In re:)	
)	
PETER JAMES MEYER and)	No. 10-23914
SHAREE LYNN MEYER,)	
)	
Debtors.)	
)	
)	
PETER JAMES MEYER and)	
SHAREE LYNN MEYER, et al.,)	
)	
Plaintiffs,)	
)	
vs.)	No. 12-01630
)	
U.S. BANK NATIONAL)	
ASSOCIATION, et al.,)	
)	
Defendants.)	

TRANSCRIPT OF THE DIGITALLY-RECORDED PROCEEDINGS
BEFORE THE HONORABLE KAREN A. OVERSTREET
SEPTEMBER 28, 2012

Reported by: Robyn Oleson Fiedler
CSR #1931

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

A P P E A R A N C E S

For the Defendants:

MR. BENJAMIN J. ROESCH
MS. HEIDI C. ANDERSON
Attorneys at Law
LANE POWELL PC
1420 Fifth Avenue, Suite 4100
Seattle, WA 98101
Phone: 206-223-7383
roeschb@lanepowell.com

and
MS. HEIDI E. BUCK
Attorney at Law
ROUTH CRABTREE OLSEN PS
13555 S.E. 36th Street, Suite 300
Bellevue, WA 98006
Phone: 425-213-5534
hbuck@rcolegal.com

For the Plaintiffs:

MR. RICHARD L. JONES
Attorney at Law
2050 112th Avenue N.E., Suite 230
Bellevue, WA 98004-2992
Phone: 425-462-7322
rlj@richardjoneslaw.com

1 DIGITALLY RECORDED IN SEATTLE, WASHINGTON

2 SEPTEMBER 28, 2012

3 --ooOoo--

4

5 THE COURT: I think that takes me back now to
6 Meyer. Is there anyone here on something other than
7 Meyer v. U.S. Bank et al? Okay. And Mr. Jones needs
8 to come back in.

9 All right. He's here. I think we're up for
10 the Meyers case now.

11 Okay. Let's have appearances for the record.
12 And I guess we'll start with the moving parties.

13 MR. ROESCH: Good morning, Your Honor,
14 Benjamin Roesch. I'm here on behalf of US Bank and
15 ASC.

16 MS. ANDERSON: Heidi Anderson on behalf of
17 defendants ASC and US Bank.

18 THE COURT: All right.

19 MS. BUCK: Heidi Buck on behalf of defendant
20 Northwest Trustee Services.

21 MR. JONES: Richard Jones appearing on behalf
22 of the plaintiffs, Your Honor.

23 THE COURT: Okay. Mr. Roesch, you're at the
24 podium, so I assume you're going to take the lead with
25 regard to the motion. And I guess what I want to focus

1 you on is the following. In looking at your motion, I
2 think what it presents for my consideration is the
3 question after my ruling in the Reinke case wherein I
4 said, I was concerned that we don't want to be in a
5 situation where debtors can file complaints that say
6 nothing other than, you know, they weren't the holder.
7 What I said was, you know, debtor has to have some
8 specific factual basis for challenging the standing or
9 the holder status of the foreclosing entity. And that
10 was in the context of after-trial burden-shifting.

11 But I think what that statement that I made
12 in that case raises for today's purposes is, what does
13 the debtor have to allege in the complaint in order to
14 get past a 12(b)(6) motion?

15 MR. ROESCH: Well, Your Honor, I think that
16 the answer -- and that statement that you've just
17 referenced goes directly to the Iqbal/Twombly
18 standards.

19 THE COURT: Right, what's plausible?

20 MR. ROESCH: Well, there need to be specific
21 facts. And what we have here are a series of
22 allegations that are based upon information and belief.
23 There are no facts to which the Court has pointed.

24 THE COURT: So do you think it's as simple as
25 if he were to take out the words, "on information and

1 belief"? Is that the problem?

2 MR. ROESCH: No, Your Honor. I think that
3 the problem is that there's simply no factual basis for
4 the allegation that US Bank isn't the holder. I think
5 that when we look at what's actually transpired in the
6 servicing of the loan and in the main bankruptcy case,
7 we see exactly the opposite. We have an identification
8 of ASC by plaintiffs as the secured creditor. We have
9 a stipulation with US Bank to lift the stay. We then
10 have negotiations and mediation under the Foreclosure
11 Fairness Act with, again, the servicer. And --

12 THE COURT: I'm not sure how I look at any of
13 that in the context of a 12(b)(6) motion. I mean, your
14 brief gives almost lip service to that by saying I can
15 look at anything and I can take judicial notice of this
16 or that. But you know, judicial notice is something
17 that I have to take individually as to each pleading.
18 Why not raise those issues on a summary judgment when
19 you actually have them as an evidentiary component of
20 the case? I mean, what's your legal argument that I
21 can just look at all this other stuff when it's not a
22 summary judgment motion?

23 MR. ROESCH: Well, the law is clear, Your
24 Honor, that you may take into account documents, for
25 example, that are attached to the complaint.

1 THE COURT: I am taking those into account.

2 MR. ROESCH: Absolutely. And so what we see
3 in those documents, again, is a consistent
4 identification at all times of ASC as the servicer of
5 -- US Bank's the beneficiary. And so when we bring
6 that back to the complaint, and we need to take a look
7 at whether there are facts alleged in the complaint
8 that would cast any of those documents into doubt, I
9 would submit to Your Honor that the complaint is devoid
10 of anything.

11 There's no allegation, for example, that
12 anyone other than ASC has served as the servicer on
13 this loan. There's no allegation that anyone other
14 than US Bank has sought to foreclose as the beneficiary
15 under the deed of trust.

16 And so without any sort of factual basis upon
17 which this speculation is made, I think that the
18 complaint does fail under the 12(b)(6) standard set
19 forth in Iqbal and Twombly.

20 THE COURT: Well, assuming Mr. Jones was able
21 to identify -- and I think he has -- some
22 irregularities in the documentation, why isn't it
23 enough for him to say, at the time the notice of
24 default was issued, US Bank was not the holder, and
25 Northwest Trustee Service was not acting as its agent?

1 What more should he have to say? He's subject to Rule
2 11, so he's got to have a reasonable basis for saying
3 that.

4 MR. ROESCH: Well, Your Honor, I think we go
5 back to the beneficiary declaration that was attached
6 to the complaint. That was executed by US Bank on June
7 24 --

8 THE COURT: It wasn't executed by US Bank at
9 all.

10 MR. ROESCH: Well, it was executed by, I
11 believe it was Wells Fargo as attorney in fact for US
12 Bank.

13 THE COURT: When I looked at it, I thought
14 Wells Fargo? How did Wells Fargo enter the picture? I
15 mean, maybe ASC is a subsidiary of Wells Fargo, but
16 that does not make them the same. And once again, the
17 MERS language that you give us to work with, the
18 lenders give us to work with is "nominee," not a word
19 that anybody uses. And so now Bain and I have to
20 debate, is a nominee an agent? Should it be an agent?
21 Does it have to be an agent? Bain said it has to be an
22 agent.

23 Now here's the new word that the lenders are
24 giving us, attorney in fact. What is that? Who is
25 that? Why does US Bank need Wells Fargo NA to be its

1 attorney in fact?

2 MR. ROESCH: Your Honor, part of that can be
3 answered with respect to the caption in this case. And
4 plaintiffs allege that America's Servicing Company is a
5 division of Wells Fargo Bank NA.

6 So ASC is servicing the loan on behalf of US
7 Bank. And there's been no allegation to the contrary
8 in the complaint.

9 THE COURT: So now you're going to make an
10 argument that under that new Washington state statute,
11 the servicer can execute the beneficiary declaration.

12 MR. ROESCH: Well, I think that the Bain
13 court even was clear, Your Honor, that a beneficiary
14 may act through an agent. Here that's precisely what
15 the beneficiary has chosen to do.

16 THE COURT: So I think this is a form, but
17 wouldn't it have been better than, in the declaration,
18 to say, Wells Fargo NA acts as attorney in fact for the
19 beneficiary and therefore as its agent? And then that
20 would be a statement under oath that Wells Fargo Bank
21 is actually acting in that capacity? Where here we
22 have a party who's not related to the transaction at
23 all, so far as I can tell -- Wells Fargo National Bank,
24 its attorney in fact.

25 MR. ROESCH: Well, Your Honor, I do think

1 that the beneficiary declaration states the capacity
2 under which Wells Fargo Bank is acting. And because
3 Wells Fargo Bank is, for legal purposes, ASC here --
4 ASC is just a division of Wells Fargo -- I don't think
5 that there's any basis calling that into question.

6 And that, I think, is the standard --

7 THE COURT: Well, so would I get there by
8 going to the complaint and looking at an allegation in
9 the complaint that ASC is a division of Wells Fargo?

10 MR. ROESCH: Well, yes, I think so, Your
11 Honor.

12 THE COURT: Because it's a wholly-owned
13 subsidiary, that doesn't make it a division.
14 Wholly-owned subsidiary is a separate corporation with
15 its own governing body and its own assets and its own
16 separate capacity.

17 MR. ROESCH: I would submit, Your Honor, the
18 plaintiffs can't get around that by making
19 contradictory allegations in their own complaint.
20 Citing ASC in the caption is one thing, and then making
21 an allegation in the body of their complaint to the
22 contrary.

23 THE COURT: Well, this may be a stupid
24 question, but if ASC has signed the other -- ASC signed
25 the Foreclosure Loss Mitigation form, right?

1 MR. ROESCH: Yes, I believe so, Your Honor.

2 THE COURT: Okay. And therefore, if ASC
3 signed that form, then why wouldn't ASC just sign the
4 beneficiary declaration?

5 MR. ROESCH: Well, I think -- I don't have --
6 I certainly can't testify to that answer, Your Honor.
7 I think that, again, we go back to the fact that ASC,
8 as identified in the caption, is not legally distinct
9 from Wells Fargo.

10 Moreover, US Bank can designate whoever it
11 wants as its attorney in fact. That doesn't
12 necessarily have to be its servicer with respect to the
13 loan. And again, there's been no allegation in the
14 record that Wells Fargo is not US Bank's attorney in
15 fact. So I would submit that the declaration has been
16 properly signed in this case, Your Honor.

17 Moreover, Your Honor, as I indicated in the
18 reply briefing, the declaration is not only sufficient,
19 it's also accurate. US Bank has possession of the
20 original note endorsement in blank. I don't know that
21 we need a parade, but --

22 THE COURT: We don't. We don't need to bring
23 it out, because I thought what my opinion in Reinke
24 made clear was what matters with regard to a
25 foreclosure is who is the holder of the note when the

1 notice of default is issued? So whether you have it in
2 the courtroom today is irrelevant to me. The question
3 is who was -- was US Bank the holder of the note when
4 the Notice of Default was issued to the borrowers?

5 MR. ROESCH: And my answer would be that the
6 beneficiary declaration was executed several weeks
7 before the Notice of Default was issued to the
8 borrowers and is sufficient to establish that US Bank
9 was the holder.

10 Moreover, Your Honor, I think we have an
11 argument from the plaintiffs that, separately from
12 being the holder of the note and the beneficiary, US
13 Bank has to prove that it's the owner under subsection
14 0307(a).

15 THE COURT: And I'm not sure I agree with
16 that. I know where he gets it, because Bain used the
17 word "owner." But I just -- it seems to me like it's
18 -- maybe you agree with me that it's a misuse of the
19 word. It doesn't really belong in the analysis.

20 MR. ROESCH: I would agree, Your Honor. And
21 I think we go to the second sentence of that
22 subsection, which just says that the beneficiary will
23 execute a declaration under penalty of perjury stating
24 that it's the actual holder. And that's what we have
25 here before the Court, Your Honor. And there's nothing

1 in the record, there's nothing in the complaint, that
2 suggests that the relationships set forth in the
3 beneficiary declaration, the relationships between ASC
4 and US Bank as alleged in the complaint and as
5 identified in every one of the documents attached to
6 the complaint, that are related to the nonjudicial
7 foreclosure in this case.

8 THE COURT: So from a pleading standpoint --
9 I mean, because let's talk about it from a pleading
10 standpoint. Would it then be the case that what's
11 required is, given this beneficiary declaration, that
12 the plaintiff allege -- not upon information and
13 belief, but allege that Wells Fargo NA is not the agent
14 and/or attorney in fact of US Bank, and therefore, the
15 beneficiary declaration is a nullity.

16 MR. ROESCH: I think that's exactly right,
17 Your Honor. And I don't think we see that anywhere in
18 the record. I think that issue is dispositive with
19 respect to all of the claims made against ASC and
20 against US Bank, with the possible exception of the
21 RESPA claim, to which there's been no opposition.

22 THE COURT: Well, and also, the one that has
23 to do with the -- Mr. Jones puts this one routinely in
24 there -- liable, defamation of title.

25 MR. ROESCH: Right. The slander of title is

1 not opposed either.

2 THE COURT: Right. That's different.

3 MR. ROESCH: Certainly, Your Honor. But
4 again, that very claim goes back to the idea that US
5 Bank was not the beneficiary of the deed of trust. And
6 as the documents and the allegations of the complaint
7 establish, there's no basis to think otherwise.
8 There's certainly been no factual -- specific factual
9 basis alleged, which if true, would prove otherwise.

10 So under those circumstances, Your Honor, I
11 think that it's -- it is entirely appropriate to
12 dismiss at this stage.

13 If Your Honor would like, I can address the
14 issues raised by plaintiff with respect to the CPA
15 claims that were discussed in Bain. But again, I think
16 that --

17 THE COURT: Well, I mean, that claim relies
18 first and foremost on the question of whether US Bank
19 was the holder.

20 MR. ROESCH: Yes, that's exactly correct,
21 Your Honor.

22 THE COURT: But the one thing that you didn't
23 mention -- which is mentioned in Bain -- is that you do
24 have an assignment of deed of trust that is executed by
25 MERS as the beneficiary, which is exactly what Bain

1 says. What Bain says is you might have a presumption
2 -- a presumptively misrepresentative document when MERS
3 represents wrongfully that it is the beneficiary. And
4 unlike the Reinke deed of trust, which didn't have that
5 -- neither deed of trust in the Reinke case had a
6 declaration, had an assignment of deed of trust like
7 this one where MERS represents, "The undersigned
8 beneficiary, MERS, grants, conveys and assigns and
9 transfers to US National Bank as trustee."

10 So isn't that exactly what Bain said could
11 get you presumptive misrepresentation under the state
12 CPA statute.

13 MR. ROESCH: Well, I think there's a couple
14 distinguishing factors here, Your Honor. In Bain, MERS
15 itself had appointed the successor trustee. The Bain
16 court said, that's a problem.

17 THE COURT: Well, MERS was conducting the
18 foreclosure in the Bain case, right? Totally
19 different.

20 MR. ROESCH: Absolutely.

21 THE COURT: After that scenario, MERS stopped
22 that.

23 MR. ROESCH: Right.

24 THE COURT: So even in my case, in Reinke,
25 MERS was not the foreclosing entity.

1 MR. ROESCH: Moreover, Your Honor, I think to
2 the extent that the assignment by MERS to US Bank has
3 any effect at all -- and I would suggest to Your Honor
4 that there were two possible scenarios: MERS was
5 acting in its capacity as nominee, as agent for the
6 holder of the note, in which case, no problem; or it
7 was not. Now, there's no indication why that might be,
8 why --

9 THE COURT: You mean it was not acting as an
10 agent.

11 MR. ROESCH: Somehow acting on its own rather
12 than, as we had seen in the deed of trust, as nominee
13 for the lender, its assigns and successors. If it's
14 not, if MERS isn't the beneficiary, isn't acting on the
15 beneficiary's behalf, then the assignment of the deed
16 of trust is simply a nullity. But again, we come back
17 to what are we relying on in order to conduct this
18 foreclosure. We're not relying on that assignment.
19 We're relying on the fact that we're the holder, the
20 owner and the beneficiary.

21 So I think we can set that to the side. More
22 to the point, there's nothing particularly deceptive, I
23 think, or deceptive at all, Your Honor, about the
24 assignment of the beneficial interest in the deed of
25 trust, whether or not the assignment is a nullity, to

1 the actual beneficiary. It might be a different case,
2 Your Honor, if MERS had signed the beneficial interest
3 in the deed of trust to me, through Ms. Anderson. It
4 didn't. It assigned it to US Bank, who, in fact, is
5 the beneficiary.

6 And the theme we see running through here is
7 that at all times, the borrowers knew with whom they
8 needed to deal: ASC as the servicer, US Bank as the
9 beneficiary. And that's consistent through all of the
10 documents related to the foreclosure. And in fact,
11 they mediated under that understanding.

12 THE COURT: Well, the question is we don't
13 know, because when Washington State Supreme Court took
14 up these issues, clearly, the facts weren't there. I
15 mean, whenever you certify questions, you certify the
16 questions not totally in a vacuum, but almost in a
17 vacuum. So you have the court making these statements
18 without really knowing what the underlying fact are.
19 Because now the question in Bain is with regard to the
20 assignment of deed of trust, was the Washington court
21 saying, you actually -- like the Oregon courts have
22 said, you've actually got to have an assignment that
23 goes from the original beneficiary to -- under these
24 circumstances, the original beneficiary to the holder,
25 the new holder of the note.

1 Or do they buy my analysis in Reinke, which
2 is as long as MERS is doing this as the nominee and
3 agent for the original beneficiary, it works.

4 MR. ROESCH: Well, Your Honor, I think the
5 answer is in Reinke. And this Court recognized that an
6 assignment of the deed of trust is not necessary prior
7 to a foreclosure. And that's is certainly not what we
8 are relying on in order to conduct the foreclosure. So
9 I think that is one distinguishing factor.

10 I think there's nothing in the Bain case that
11 suggests that an assignment by MERS somehow nullifies
12 the entire, you know, deed of trust or renders all
13 subsequent proceedings invalid as long as those
14 proceedings are done in compliance with the Deed of
15 Trust Act.

16 And that's precisely what we see here. There
17 are no allegations, specific allegations, that the
18 notice of default was issued improperly, except that US
19 Bank is not the beneficiary, holder, and owner. And
20 then there's simply no facts to back that up.

21 And again, I think it would be different if
22 MERS had assigned the deed of trust to someone else,
23 for example, if there were two purported beneficiaries
24 attempting to foreclose. And that's the precise
25 example that the Bain court gave on a situation in

1 which he might have a CPA claim.

2 THE COURT: Because the Bain court is
3 concerned that now the borrower doesn't know who the
4 lender is or doesn't know who owns the deed of trust.

5 MR. ROESCH: That's exactly right, Your
6 Honor. And frankly, we have a clear and consistent
7 record of exactly who that is. And to the extent that
8 the assignment of the deed of trust is relevant at all
9 to the Court's analysis, it merely confirms that US
10 Bank is the beneficiary.

11 So I think there's no factual basis upon
12 which to speculate otherwise. And that isn't
13 sufficient to get over the plausibility standard and
14 get into a bunch of discovery about whether every
15 single, you know, document related to foreclosure is a
16 fraud, whether the Meyers were mistaken somehow in
17 identifying ASC as the secured creditor here.

18 There's simply nothing but speculation
19 underlying the complaint, Your Honor. And for that
20 reason, I think we ask that it be dismissed.

21 THE COURT: Okay. Let me ask, Ms. Buck, you
22 filed a, Me, too, so I'm going to have you make your
23 comments before I ask Mr. Jones to respond.

24 MS. BUCK: Okay. Good morning. So I just
25 first of all wanted to point out a few factual

1 distinctions that -- from Reinke. As you know, I'm
2 rather familiar with the Reinke facts.

3 THE COURT: Yes, you are. As am I.

4 MS. BUCK: As are you. In that case, as you
5 pointed out, the notice of default was transmitted
6 prior to an assignment of deed of trust being recorded.

7 THE COURT: Correct.

8 MS. BUCK: That's not the case here, and
9 that's evident by the allegations in the complaint. It
10 looks like the appointment of a successor trustee in
11 this case was recorded July 1st, 2009, and the notice
12 of default was transmitted dated July 9th, 2010.

13 THE COURT: The only thing that I noticed
14 that I thought was odd about Northwest Trustee Service,
15 was that Northwest Trustee Service signed -- or at
16 least Mr. Jones alleges that an employee of Northwest
17 Trustee Service signed a document almost a year before
18 it's appointed as the trustee. So on March 10, 2009,
19 paragraph 3.5, an assignment of deed of trust was
20 executed by Jeff Stenman in his purported capacity as
21 vice president for MERS. And that was an entire year
22 before Northwest Trustee arguably was involved in this
23 in any way.

24 MS. BUCK: First of all, Jeff Stenman signs
25 -- when he signs in his capacity as a vice president of

1 MERS, he's not doing it in his capacity as an employee
2 of Northwest Trustee Services. He is -- there's a
3 signing authority agreement that appoints him
4 individually, not in his capacity as an employee of
5 Northwest Trustee Services, to sign documents on behalf
6 of MERS.

7 And as far as the timing goes on this, I
8 would have to review -- you know, it's not in the
9 complaint exactly. I mean, with the intervening
10 bankruptcy and --

11 THE COURT: Well, the appointment of the
12 successor trustee actually did occur -- I mean, if you
13 just look at the complaint, paragraph 3.8, on March
14 26th, 2009, an appointment of successor trustee was
15 executed by Anne Neeley, who purports to be the vice
16 president for loan documents -- again, here comes Wells
17 Fargo -- for Wells Fargo Bank acting as attorney in
18 fact for US Bank. So now Northwest Trustee Service is
19 the trustee, if that document is valid. And the notice
20 of default is issued almost an entire year later.

21 MS. BUCK: Well, I think what occurred
22 between that time was the bankruptcy, which would have
23 solved the nonjudicial foreclosure process from
24 continuing. So I mean, I don't really know -- yes, the
25 appointment of successor trustee happened in March of

1 2009. Yes, it was done as it was done. But I don't
2 know if that matters.

3 THE COURT: I don't either.

4 MS. BUCK: I mean, I don't think that it
5 does. I don't know that -- if I'm clear on what you're
6 asking, I don't think that a lapse of time between an
7 appointment of successor trustee and then a notice of
8 default being issued a year later actually presents any
9 issue.

10 THE COURT: I don't think it does either.

11 MS. BUCK: I don't think it does either. Did
12 I answer what you were --

13 THE COURT: Yes.

14 MS. BUCK: Okay. I would also just like to
15 point out that, you know, given the fact that time the
16 of successor trustee was recorded appointing Northwest
17 Trustee Services as successor trustee prior to any of
18 its conduct in this case, as far as the nonjudicial
19 foreclosure goes, further supports dismissal of
20 Northwest Trustee Services.

21 I think it was the Michelson case where Judge
22 Pechman kind of looked at a situation where -- and that
23 was in regard to an original trustee under a deed of
24 trust. But she said that there is no independent duty
25 of a trustee, original or successor trustee, to go and

1 conduct a secondary investigation into the truthfulness
2 or veracity of documents that it relies on.

3 So in this example, an appointment of
4 successor trustee that appoints Northwest Trustee
5 Services representing that it's being appointed by US
6 Bank and that it is the beneficiary authorized to
7 appoint Northwest Trustee Services as successor
8 trustee, I think under Washington law, Northwest
9 Trustee Services is entitled to rely on that.

10 And any allegation that US Bank was not the
11 beneficiary at the time that the appointment of
12 successor trustee is simply is a legal conclusion.
13 There are no facts here that support that legal
14 conclusion. And as you know, that's not something that
15 you would need to take as -- as true in a motion to
16 dismiss.

17 THE COURT: Is that the same argument that
18 you would make -- I guess it is -- on 12(b)(6), because
19 you would say, as a matter of law -- if, as a matter of
20 law, the trustee can rely on these documents, then the
21 trustee can also rely on the beneficiary declaration
22 that's signed by Wells Fargo Bank.

23 MS. BUCK: Correct. And as far as just what
24 the facts present from the allegations in the
25 complaint, it's completely consistent. US Bank

1 appointed Northwest Trustee Services. US Bank was
2 identified as the beneficiary in the notice of default.
3 US Bank was identified as the beneficiary in the notice
4 of sale that was recorded in 2010, in the amended
5 notice of sale that was recorded in 2010, and the
6 second notice of sale following the bankruptcy that was
7 recorded in 2012. There's nothing inconsistent about,
8 you know, who Northwest Trustee Services was conducting
9 a foreclosure on behalf of.

10 And there's nothing -- there are no
11 allegations that would raise any questions or issues
12 that could legally state a claim that Northwest Trustee
13 should have known or done something to halt the
14 foreclosure based on what they were presented.

15 THE COURT: All right. Mr. Jones?

16 MR. JONES: Good morning, Your Honor. The
17 Washington Supreme Court ruled definitively that MERS
18 is an ineligible beneficiary under the Washington Deed
19 of Trust Statute. It wasn't really sure, based upon
20 the status of the litigation that Judge Coughenour
21 threw at them -- I'm sure the Court is painfully aware
22 that most appellate courts hate the situation in which
23 there's no findings of fact that have been adduced,
24 there's no discovery been conducted. Ms. Huelzman, in
25 Bain, had done some discovery, and in the Seilkiwitz

1 matter, which was mine, no discovery had been done. In
2 fact, no scheduling order had been entered. We were
3 just fresh out of the box.

4 So the Supreme Court punted on the second
5 question of what the ramifications of that might be.

6 THE COURT: Right.

7 MR. JONES: And did go on to say that there
8 are consumer protection claims that could be adduced
9 from the fact that MERS is not an eligible beneficiary.

10 Primarily, and I'll get to this in a moment
11 -- the Supreme Court said that the first two elements
12 -- I would imagine the first three elements, because I
13 don't think anybody in their right mind is suggesting
14 that MERS is not a business -- that the first two
15 elements would be presumably in play, leaving the issue
16 of injury. And I apologize to this Court, as I did to
17 Judge Dore earlier this morning, that, you know, when
18 it comes to consumer protection claims, the issue of
19 injury versus damage is material, particularly in view
20 of the Bain case.

21 But the first point we come to is the issue
22 of whether or not MERS is a valid beneficiary or an
23 eligible beneficiary. The Supreme Court has said no.
24 I've heard a lot of talk in support of the motion,
25 basically, a hamster wheel argument, that we start all

1 this stuff going and we presume certain issues, like,
2 for instance, US Bank is the beneficiary and the
3 holder.

4 The only evidence we have that US Bank has
5 ever been a beneficiary goes to the assignment of note
6 and deed of trust. It's called an assignment of deed of
7 trust. It is -- and I would like to spend a little
8 time -- Exhibit C to the complaint.

9 THE COURT: Well, we're not here on summary
10 judgment.

11 MR. JONES: Oh, I get that.

12 THE COURT: So I mean, the question is -- and
13 I'm not sure you have alleged clearly in the complaint
14 that at the time the notice of default was issued, US
15 Bank was not the holder.

16 MR. JONES: I'm going to get to that.

17 THE COURT: Okay.

18 MR. JONES: Turning to the assignment, the
19 only basis upon which US Bank can claim that it is a
20 beneficiary, the holder of the note and deed of trust,
21 is through this assignment.

22 THE COURT: Okay. But at length, in Reinke,
23 I explained that to be the beneficiary in Washington
24 state law only requires that you be the holder of the
25 note. And I think Bain confirms that. It didn't say

1 anything about the fact that you have to both be the
2 holder of the note and be the assignee of the deed of
3 trust.

4 MR. JONES: We have no other evidence. And
5 I'm suggesting, Your Honor, that if this document is
6 false -- and I would also say it's fraudulent, it's
7 fraudulent for this reason, that MERS had no authority
8 the true owner to do this act. Presumably, it couldn't
9 be US Bank, because US Bank was the beneficiary of this
10 act. We have nothing to suggest that US Bank was ever
11 involved in this at the outset or -- and certainly the
12 allonge that we have is not dated. The form is a 1999
13 form that they use.

14 THE COURT: So what do you think is required?
15 I mean, what we're talking about is what do you have to
16 allege to get past 12(b)(6)? I mean, if we were here
17 on summary judgment, you're absolutely right. I would
18 be looking for their declaration, clearly executed by
19 someone with personal knowledge, that says when the
20 notice of default was issued, US Bank was the holder of
21 the original note and the note was held in such and
22 such a warehouse by so and so.

23 And the fact of the matter, in thinking about
24 it, that's what MERS is supposed to do, right? MERS is
25 supposed to keep track of where the notes are and who

1 has them and own them at every single point in time,
2 right? So presumably if I said, Mr. Roesch, give me a
3 declaration that tells me definitively who had that
4 note, who was the holder of that note in 2010 when this
5 notice of default was issued, he should be able to
6 provide me that information from MERS.

7 But that -- how can that be the issue today
8 when what we're talking about is just have you made out
9 a plausible claim in the complaint.

10 MR. JONES: I would point out, Your Honor,
11 that throughout the complaint, I allege -- my clients
12 allege that at no time relevant to this cause of action
13 were any of these defendants true and lawful owners and
14 holders of the note or the deed of trust. At all times
15 relevant to this cause of action -- it's throughout the
16 complaint -- these defendants were nothing more than
17 servicers for an undisclosed principal.

18 These defendant have create amongst
19 themselves -- and I will put Mr. Stenman right up there
20 as an officer of -- and I believe he's an attorney with
21 RCO, but he's certainly an officer of Northwest
22 Trustee. He signs his declaration on behalf of MERS,
23 and frankly, Northwest Trustee is the ultimate
24 beneficiary. By this document -- and you've got to
25 believe that it's true, or at least they believed it to

1 be true --

2 THE COURT: The assignment of trust you're
3 talking about?

4 MR. JONES: Yes, the assignment of deed of
5 trust. They are attempting to assign the note as well.
6 MERS never had the note.

7 THE COURT: Right. But in Reinke I said that
8 doesn't work. I said very clearly in Reinke that
9 MERS's attempt -- any beneficiary's attempt in an
10 assignment of deed of trust to also transfer the note
11 is invalid. It doesn't work. You have to have an
12 endorsement on the note.

13 MR. JONES: Agreed. And so I am suggesting
14 that since there's no -- nothing on the note that we
15 have ever seen that suggests that the note was ever
16 assigned prior to this assignment of deed of trust,
17 that in fact, this proceeded any allonge or
18 endorsement. That's the problem. That's why I say --

19 THE COURT: If you're right, if I were to
20 adopt your analysis, in a complaint a borrower has to
21 do nothing more than allege no specific facts. I mean,
22 as they point out here, everything says US Bank on it.
23 So what's the specific fact? Why do you have the right
24 to have them prove up that they were the original
25 holder of the note at the time the notice of default

1 was issued?

2 MR. JONES: I think we addressed that in
3 Jacobson, that there has to be something more than mere
4 servicers running around saying, I've got the note.
5 I've got the note. They wanted to seize my clients of
6 their property based upon documents the Court, I think,
7 would acknowledge, are contradictory.

8 And frankly, when US Bank -- I have this
9 fact. When Mr. Katz was in FFA mediation and sent me
10 that letter -- which I've attached to my declaration --
11 he says to me, US Bank is the beneficiary or the
12 servicer, that's somewhat --

13 THE COURT: Well, I thought what he said was
14 he was representing -- and I would agree with you, that
15 that's a very strange way of presenting yourself --
16 this firm and the undersigned -- it says, "this law
17 firm represents US National Bank, the beneficiary, or
18 its servicer of the deed of trust." Which is it?

19 MR. JONES: That's the dilemma. This is the
20 problem throughout this. And here's the real issue
21 before the Court. I understand this Court's concerns.
22 Lord knows, you know, we spent five days last summer
23 dealing with this.

24 THE COURT: We did.

25 MR. JONES: And I am more convinced today

1 that when you get -- when the Washington Supreme Court
2 says that we've got a party here that's ineligible and
3 other people purporting to act on its behalf relying --
4 they've got to rely upon the assignment of the deed of
5 trust and the concordant assignment of the note, aren't
6 they? Or we just ignore what we find disagreeable.
7 That's what the defendants are asking you to do. Never
8 mind about it. It reminds me of Mr. Kratt's [phonetic]
9 presentation before the Supreme Court. Never mind
10 about this. Never mind about the assignment. We've
11 always had the note.

12 I disagree with this Court --

13 THE COURT: So you would say the presence of
14 that kind of assignment of deed of trust by itself
15 satisfies what I said in Reinke, that the borrower's
16 got to have some specific facts that would cause me,
17 under the plausibility standard, to question whether US
18 Bank was in fact the holder at any time.

19 MR. JONES: When you combine that with the
20 other representations and other miscues along the way.
21 Remember, I'm also making a claim for bad faith under
22 RCW 61.24.010.

23 THE COURT: By the trustee.

24 MR. JONES: Yes. Now, Mr. Stenman is
25 arguably an officer and director of Northwest Trustee

1 Service, signing documents that benefit his firm
2 ultimately in the form of the appointment of the
3 successor trustee.

4 I will point out that while, in fact --

5 MS. ANDERSON: Your Honor, can I object?

6 THE COURT: I don't know.

7 MS. BUCK: It's actually incorrect. Jeff
8 Stenman signed that assignment of deed of trust in this
9 case. And as Mr. Roesch discussed, it's under --
10 either way, it's an nullity or it was done in an agency
11 capacity. Mr. Stenman did not sign the appointment of
12 successor trustee in this case.

13 MR. JONES: Never said he did.

14 THE COURT: Yeah, I think he's talking about
15 something else.

16 MS. BUCK: That's what you just said.

17 MR. JONES: No. I said your firm has
18 benefited from Mr. Stenman's misconduct and fraud.

19 THE COURT: Okay. Go ahead.

20 MR. JONES: So what we have here, Your Honor,
21 is a closed circuit in which Northwest Trustee Services
22 purports to assign a note and deed of trust to the
23 servicer, US Bank. Because I think Chuck Katz is right.
24 They're a servicer. And so the servicer then says, Oh,
25 my goodness, we have a default. There's no default.

1 Only the beneficiary can assert a default, the real
2 owner of the note and deed of trust.

3 And I do use the word owner, because I do
4 believe that before there can be a trustee's sale,
5 which was already set in this matter, the trustee must
6 have proof that the beneficiary is the owner, RCW
7 61.24.030. That need not be established at the time
8 the notice of default has been filed, but it is a
9 condition of doing the notice of trustee's sale. And
10 these declarations do not satisfy that. They do not
11 say that they are the owners.

12 THE COURT: So you think there is a
13 difference between being an owner and a holder. That
14 makes a difference here.

15 MR. JONES: No, they are one and the same.

16 THE COURT: Right. So the beneficiary
17 declaration says US Bank is the actual holder of the
18 promissory note or other obligation, evidencing the
19 above-referenced loan, or has requisite authority under
20 RCW 62.3-301 to enforce that obligation.

21 MR. JONES: That's the UCC. I would say that
22 US Bank is the actual owner and holder or beneficiary.
23 But that definition has been changed. And the problem
24 that we have with this is that we have documents that
25 don't square at this point in time with the Bain

1 decision.

2 And, you know, unfortunately, Your Honor, on
3 a 12(b) motion where you have a significant change in
4 law between the time this complaint was filed, I think
5 that the Court should exercise a little bit more
6 caution. And what we're really looking for here, from
7 my client's perspective, is I've got a lot of stuff
8 here that doesn't sit right. It is not consistent.
9 Not consistent with Bain. Not internally consistent
10 with each other.

11 As the Court points out, we have Wells Fargo
12 Bank as attorney in fact. I've never seen the attorney
13 in fact document. Where's the authority? Did MERS
14 have express authority from the original holder or
15 whoever was holding at that time when Mr. Stenman
16 signed off on it? What sort of documentation --

17 THE COURT: Okay. But from a pleading
18 perspective, doesn't that mean that you have to include
19 an allegation that Wells Fargo was not the attorney in
20 fact and did not have the authority --

21 MR. JONES: I did.

22 THE COURT: -- to sign that.

23 MR. JONES: I did. Throughout the --

24 THE COURT: Okay. I'm not seeing that.

25 Because now show me where you think it is. Because you

1 say something different, slightly different. I mean,
2 in paragraph 3.13, you say very clearly, "At no time
3 relevant to this cause of action was US Bank the true
4 and lawful holder of the subject promissory note."

5 MR. JONES: I don't know how much --

6 THE COURT: And at the end of that sentence,
7 you talk about Mr. Kinerty [phonetic] as the purported
8 attorney in fact. And then in 3.14, you talk about all
9 this robo-signing and other cases. And I'm not sure
10 that any of that's really relevant to this case. But I
11 don't think you say, Wells Fargo was not -- had no
12 authority to act for the beneficiary and was not its
13 agent or attorney in fact.

14 MR. JONES: I believe that allegation is
15 subsumed in what I think may be the relationship
16 between Wells Fargo and ASC. Because I do make the
17 representation that at no time relevant to this cause
18 of action was ASC, as a wholly-owned subsidiary of
19 Wells Fargo Bank, a holder and owner of the promissory
20 note or deed of trust, at any time relevant.

21 So those would be -- now, if the Court -- and
22 I guess now in view of Bain, if I were to go back
23 through this complaint with what additional information
24 I have, I was to clean up the complaint to tighten up
25 those allegations and bullet points, I probably could.

1 THE COURT: Well, the real issue is that for
2 the defendants to know that the borrower actually has
3 to have some meat on the bones of the complaint, that
4 the borrower has to take a stand and say, okay, even
5 though it says Wells Fargo as attorney in fact, even
6 though it says -- the notice of default says US Bank,
7 by its agent, Northwest Trustee Service, that you
8 actually have to take a stand and say that wasn't true.

9 MR. JONES: The difficulty, as the Court is
10 well aware, the banks have all of the information, and
11 the point of it is that MERS has made it very easy for
12 the servicers and the property lenders to hide
13 information. There is no public record any longer.

14 And so on a 12(b) motion -- let's put it on
15 the other foot. While I understand that there is a
16 burden upon the plaintiff borrower in these
17 circumstances to come forward with facts sufficient to
18 at least raise a concern that there may be some
19 problems with the authority of the defendants who are
20 purporting to foreclose their house, their home, that
21 it is difficult to find the information.

22 I can tell you, based upon my experience, and
23 as a trustee myself, that this behavior does comport
24 with the behavior we expect in the State of Washington
25 of trustees. After 30 years of doing this stuff, you

1 know, I've kind of got a sense of how things ought to
2 run and how the statute should be handled, as a lawyer.
3 My clients, on the other hand, have no way. We tried
4 -- and I think this is pertinent -- we asked for a
5 qualified written request to get the very information
6 this Court is seeking, and it has never been responded
7 to, which is another claim that we have.

8 So I apologize --

9 THE COURT: But if all they have to do -- I
10 mean, in Reinke and in Bain, we both talk about the
11 importance of furthering the goals of the nonjudicial
12 foreclosure process. So we can have a situation where,
13 you know, a borrower can just come in and file a
14 complaint that doesn't really say anything other than,
15 you know, we don't think US Bank was the holder at any
16 time. Without there being some meant on it, you know,
17 the nonjudicial foreclosure process really becomes
18 useless. Because it's going to involve a judicial
19 determination every time.

20 MR. JONES: My suspicion is that's probably
21 going to be the case anyway.

22 THE COURT: Because?

23 MR. JONES: Because of the Bain decision.

24 THE COURT: So what you're saying is now what
25 we have is a situation where every nonjudicial

1 foreclosure that was conducted during this period of
2 time in this certain way is going to raise these
3 issues.

4 MR. JONES: Oh, I'm just passing a comment
5 that the deed of trust statute provides for both
6 judicial and nonjudicial -- or 61.24 provides for both
7 judicial and nonjudicial means for foreclosing. And it
8 may well be that, should the Washington Attorney
9 General file a class action on behalf of the citizens
10 of the State of Washington against MERS, that that may
11 be something that the legislature will take up and say
12 those transactions that occurred within a certain
13 period of time in which MERS was identified as the
14 beneficiary shall be handled in a way that's different
15 than we're dealing with them now. That, you know, is
16 speculation.

17 THE COURT: Well, in connection with another
18 case, I saw a TRO signed by a judge in Snohomish County
19 that basically said, I'm issuing the TRO because it is
20 our practice to do so in every case where MERS is
21 involved.

22 MR. JONES: That is true.

23 THE COURT: And there was no finding about
24 probable success on the merits. There was no finding
25 of irreparable harm. Just, It's now our practice to

1 issue these whenever MERS is involved.

2 MR. JONES: That is true. That's happening
3 in King County as well.

4 And the problem is is that, you know, what
5 we're faced with today. I have made allegations in
6 this complaint that none of these defendants were true
7 and lawful holders of the notes and deed of trust, and
8 at no time relevant did they ever obtain the authority
9 as agents to do the actions. And specifically the
10 actions I think are outlined in the statute. Under RCW
11 61.24, only the beneficiary, the true holder and the
12 owner of the note, can declare a default.

13 I assert that none of these defendants can
14 allege that there's a default upon which a foreclosure
15 can be based. There's a specific allegation. Two,
16 that none of these defendants can appoint a successor
17 trustee because at no time relevant to this cause of
18 action were they holders and owners of the note and
19 deed of trust. That's another specific statutory act
20 that only the beneficiary can do.

21 THE COURT: But we saw -- even in Bain, the
22 Court said an agent can do it for the beneficiary. So
23 don't you also have to allege that there was no agent
24 who did it, also?

25 MR. JONES: That's why I used the language

1 they did not have the authority. The authority
2 subsumes that it might well be -- and I agree with you
3 -- that in fact, an agency relationship can be
4 utilized.

5 My problem is that what we're dealing with --
6 and I think the Court in Bain was very clear -- that
7 agency requires disclosure of the principal. There has
8 to be authority provided from the principal to the
9 agent for the action to be valid. It could well be
10 ratification comes up and that, you know, we have MERS
11 running amuck, and US Bank or whoever might be involved
12 in transactions say, we did not specifically authorize
13 prior to the action, but we ratified the behavior of
14 our agents.

15 THE COURT: But recall in the Reinke case,
16 when it came to BofA, BofA sent in an employee. A
17 litigation specialist took the stand under oath and
18 said, Northwest Trustee Service was acting as our agent
19 at all times relevant hereto. End of discussion. So
20 the question is do you have to have a clear allegation
21 in the complaint that, you know, Northwest Trustee
22 Service was not acting as US Bank's agent when that
23 notice of default was issued. Wells Fargo was not
24 agenting as the agent of US Bank when this beneficiary
25 declaration was signed.

1 I mean, we're here on a 12(b)(6) motion. So
2 the question is what do you have to allege to get past
3 that. Because it's not enough to say, US Bank never
4 declared a default if its agent did. Or it's not
5 enough to say, US Bank didn't issue this notice of
6 default if its agent did so validly.

7 MR. JONES: Well, you're asking some
8 questions I think -- I try not to be too damn clever.
9 I suppose I could put a lot of preparatory language in
10 these, but my practice has been generally -- and
11 probably to my detriment -- to be pretty plain
12 speaking. If I don't have the goods, I don't make the
13 allegation. I can do that, however, if that's what it
14 takes to at least ferret out the truth of the
15 transactions. Because I think that we have a great
16 deal of concealment of, you know, what these parties
17 are doing and on what basis.

18 But having said that, the difficulty I have
19 now is that this complaint was drafted and filed prior
20 to Bain, and I'm now trying to adjust to that new
21 reality. As this Court is as well.

22 The fact of the matter is is that I think
23 that the concerns that the Court has, certainly I can
24 say that at the time of the notice of default and the
25 notice of trustee's sales were filed and recorded, that

1 none of these defendants were acting as true and lawful
2 agents of the owner and holder of the note, that they
3 were -- I could put that in. But it really gets me
4 around to the point that what we really need is some
5 discovery.

6 And while I understand that we have a fairly
7 Draconian decision from the U.S. Supreme Court with
8 regard to 12(b) motions and the requirements for
9 pleadings --

10 THE COURT: You mean plausibility?

11 MR. JONES: No, I'm thinking in terms of the
12 difference between state court causes of action and the
13 standard of review on a 12(b) motion, state court
14 versus federal court, quite a bit different.

15 But I believe that the complaint that has
16 been provided to this Court, to the best of the
17 information my clients had available, after they tried
18 to get information through a qualified written request,
19 is fair. I can put in additional language that these
20 defendants are not only purporting to act on behalf of
21 entities that they had no authority to act on behalf
22 of, that they are utilizing their MERS stamp to
23 perpetrate a fraud, that they are working for their own
24 self interests between the servicing agent and the
25 trustee in a closed loop without any consideration

1 given to the real holder of the note and deed of trust
2 -- which, upon reflection, could well be a
3 mortgage-backed security with a bunch of shareholders
4 and another trustee. I don't know.

5 But if there is sufficient information pled
6 for this Court to find that the complaint is sufficient
7 to raise concerns -- the Court made some of those
8 observations at the outset. And now when you have my
9 declaration, which was not included -- that document
10 was not included in the complaint but certainly is
11 before the Court on this motion -- that where Mr. Katz,
12 who was acting as an attorney on behalf of US Bank is
13 suggesting that they may be something other than the
14 beneficiary, that contradicts what counsel was telling
15 you this morning before me, that they were always the
16 beneficiary. There's been no contradiction whatsoever.

17 Now, given Bain, I think that if this Court
18 has some specific concerns about the allegations, my
19 clients should have the opportunity to amend its
20 complaint in accordance with federal rules.

21 Have I answered your questions, Your Honor?

22 THE COURT: Yes.

23 MR. JONES: Thank you.

24 MR. ROESCH: Thank you, Your Honor. Just a
25 few things. First of all, I think that we need to

1 drill down to the actual facts that were alleged in the
2 case. And I think Your Honor asked a particularly
3 telling question. Upon what fact may the Court infer
4 that US Bank is not the beneficiary on the deed of
5 trust? The answer was that MERS executed an assignment
6 of the deed of trust to US Bank.

7 Your Honor, I would put forward that that is
8 a circular and self-contradictory answer. The idea
9 that an assignment of a deed of trust, whether valid or
10 annulled to a party, cannot state a claim that that
11 party is not, in fact, the beneficiary.

12 The same goes for the letter from Chuck Katz.
13 While perhaps it was put slightly in an unwieldy
14 fashion, the fact of the matter is that under FFA
15 mediations, the servicer regularly represents the
16 beneficiary of a loan at the mediation.

17 Moreover, I don't think we can look at this
18 letter and say, well, that raises some issue about
19 whether the previously-issued notice of default, which
20 clearly identifies the roles of both US Bank and
21 America's Servicing Company -- it says, the beneficiary
22 of the deed of trust is US Bank National Association,
23 as trustee for the structured asset trust -- I don't
24 think that you can take a letter from counsel and say,
25 well -- which does not state anything to the contrary;

1 it doesn't state that US Bank is not the beneficiary --
2 and say, well, now there's some question about whether
3 every document, every other document that was sent,
4 that was recorded, and in fact to which they stipulated
5 in the bankruptcy proceeding, is somehow incorrect.

6 Finally, Your Honor -- well, I think we need
7 to deal, too, with the idea of amending the complaint
8 to make allegations that agency relationships did not
9 exist, for example, that Wells Fargo is not, in fact,
10 US Bank's attorney in fact. Mr. Jones stated that he
11 would happily amend his complaint to do so. But the
12 offer, Your Honor, isn't to allege facts that would
13 lead to that conclusion, but simply -- and this is just
14 like the allegations, that US Bank isn't the
15 beneficiary in the first place -- simply say there's no
16 relationship there, without any evidence to suggest to
17 the contrary.

18 Recall that the beneficiary declaration
19 itself is signed under penalty of perjury and notifies
20 the Court of that relationship.

21 THE COURT: Okay. But if what you say is
22 true, I mean, plausibility just goes out the window,
23 doesn't it? I mean, how much do they have to put in
24 the complaint? I mean, we started with a short plain
25 statement of the plaintiff's entitlement to relief.

1 Now we're at plausibility. And at some point, you
2 know, you're asking for a novel, you know, from the
3 plaintiff. I mean, why should that be the case?

4 MR. ROESCH: Well, I don't think that is the
5 case, Your Honor.

6 THE COURT: At what point do you just prove
7 the simple fact of note-holdership on summary judgment?

8 MR. ROESCH: Well, I think that there are two
9 answers, Your Honor. The first goes to the language of
10 Iqbal, which states that there's facial plausibility
11 when the plaintiff pleads facts that allow the Court to
12 draw a reasonable inference that the defendant is
13 liable for the conduct alleged. A bare allegation that
14 US Bank isn't the beneficiary isn't a fact. It's a
15 conclusion. And the Court's not required to take that
16 as true. The same would be true of a bare allegation
17 that Wells Fargo is not US Bank's attorney in fact.

18 So then we switch to the second reason. And
19 the reason that the Court imposed that standard is that
20 it recognized that the discovery burden that could be
21 placed on a defendant is substantial.

22 Now, you know, can we put forward that
23 evidence? Certainly, we can. But in the meantime,
24 plaintiffs will be taking discovery. Certainly,
25 discovery not only related to that issue -- and the

1 Court recognized that unless there is a reasonable
2 inference that discovery would lead to something, there
3 is no point in burdening the Court, in burdening the
4 defendant with those costs. That's completely
5 consistent with this Court's holding in Reinke and with
6 the purpose of the Deed of Trust Act, which says that
7 you don't have to come in and prove every single fact
8 every time you do a nonjudicial foreclosure. That
9 would interfere with the legislature's purpose of
10 keeping things efficient.

11 And I think that standard that Lobal sets out
12 certainly protects the ability of borrowers who have
13 legitimate problems with the nonjudicial foreclosure to
14 challenge the foreclosure. But that doesn't mean that
15 every time there's a nonjudicial foreclosure somebody
16 wants to say, well, they're not the beneficiary. We
17 have to go through this whole process of discovery and,
18 you know, bring someone in to testify or get a
19 declaration. It's an unnecessary burden that
20 interferes with the purpose of the Deed of Trust Act.

21 Here, Your Honor, we don't have allegations
22 of facts that would support the idea that US Bank does
23 not have authority to foreclose. We have conclusions
24 to that, and I would submit that that is insufficient
25 to support a claim under Rule 12(b)(6).

1 THE COURT: Okay. Ms. Buck?

2 MS. BUCK: Let me -- I just have one point I
3 want to touch on. In regard to the allegations that
4 the beneficiary declaration in this case does not
5 satisfy RCW 61.24-0307(a) and that somehow gives --
6 provides the basis of a claim for breach of duty of
7 good faith by Northwest Trustee Services, plaintiff's
8 argument overlooked the second sentence of 0307(a),
9 which provides that a declaration stating that that
10 entity is the actual holder -- it does not mention
11 ownership -- satisfies the proof requirement of 0307(a)
12 and again is -- Your Honor, read through the
13 beneficiary declaration, we don't need to read it
14 again. On its face, it satisfies that requirement.

15 I'd also like to point out that under 030,
16 the trustee can rely on one of those declarations
17 unless it's violated its duty of good faith. Here
18 plaintiff's argument seems to be circular. Because the
19 breach of duty of good faith is based on allegations
20 that the beneficiary declaration is invalid or doesn't
21 meet the requirements of the statute. But the only way
22 the breach of duty of good faith -- it's a circular
23 argument. It's going around -- the trustee can rely on
24 the beneficiary declaration unless it has failed to
25 satisfy its duty of good faith.

1 Here the beneficiary declaration on its face
2 meet the requirements of 0307(a). So it can rely on
3 it. But plaintiff's basis for claiming that the
4 trustee breached its duty of good faith, it's alleging
5 that the beneficiary declaration doesn't meet the
6 requirements of that statute.

7 THE COURT: I'm not sure I follow you.

8 MS. BUCK: Well, how can it -- so --

9 THE COURT: And I'm probably not following
10 you because all your motion said was, me, too. So you
11 didn't file a motion under 12(b)(6) that laid out a
12 motion to dismiss your allegations. And they didn't
13 argue your case for you. All of this that you're
14 talking about is a bit brand new to me, I guess is what
15 I'm saying.

16 MS. BUCK: Okay. Fair enough. My reading of
17 the motion to dismiss was that it laid out the --

18 THE COURT: They don't represent the trustee.

19 MS. BUCK: They don't represent the trustee.

20 THE COURT: They didn't make a case for

21 you --

22 MS. BUCK: They didn't make a case for us.

23 THE COURT: -- as to whether or not I should
24 dismiss the claim against Northwest Trustee Service for
25 breach of good faith.

1 MS. BUCK: Okay. As far as, you know, I
2 think it is evident from the motion to dismiss that the
3 timing of all these documents. And I would also just
4 finally point out that under the Deed of Trust Act, the
5 trustee must receive this beneficiary declaration only
6 prior to recording a notice of sale.

7 THE COURT: Not at the time the notice of
8 default is used.

9 MS. BUCK: Not at the time of the notice of
10 default. Not at the time of appointment of a successor
11 trustee.

12 So if you follow -- all of the allegations
13 against Northwest Trustee Services are premised on this
14 idea that US Bank didn't have the authority. So if
15 Your Honor, you know, finds that they haven't
16 sufficiently alleged that US Bank did not have the
17 authority, it's my position that all of the allegations
18 or claims that could possibly be made against Northwest
19 Trustee Services also fall away, and we wouldn't even
20 have to get into --

21 THE COURT: Okay. That's the argument that I
22 assumed you were making from the motion that you filed.

23 MS. BUCK: That's the argument.

24 THE COURT: Okay.

25 Okay. Mr. Jones, you don't get to argue

1 again, because they start, you respond.

2 MR. JONES: Oh, Your Honor --

3 THE COURT: No. I mean, what I'm going to do
4 is I'm going to allow Mr. Jones to amend the complaint.
5 And I really hadn't thought about the fact that Bain
6 intervened, but clearly it has. So let me -- I'm going
7 to go through what I think he might be required to say,
8 in addition to what he said. I'm just going to give
9 you my thoughts about it, Mr. Jones, and you can either
10 do it or not. And if you don't do it or can't do it,
11 it's because you have Rule 11 that you need to be
12 concerned about. And if you do it, it's at your peril.
13 But I think you've got to take a stand on some of these
14 things.

15 Preliminarily, let me say that Mr. Jones
16 filed an overlength brief. I didn't sign the order
17 authorizing the overlength brief. It was 26 pages. If
18 I take off the cover sheet and the signature page, I
19 figured it was close enough. However, that
20 supplemental memorandum that you filed, Mr. Jones, to
21 which they objected and asked me to strike, I agreed.
22 It's stricken. I didn't look at it. I didn't read it.
23 It's not a permissible pleading under our rules.

24 With regard to the defendant's urging that I
25 look at all this other stuff outside of the complaint,

1 same. I didn't do it. It's a 12(b)(6) motion. And
2 I'm not going to take judicial notice of everything
3 filed in the case. It needs to be more organized than
4 that. On a 12(b)(6) motion, I'm looking at the
5 complaint. I'm looking at what's attached to the
6 complaint. And I am testing the sufficiency of the
7 complaint. And I am testing it under Iqbal and
8 Twombly.

9 So as I read those cases, you start with Rule
10 8, which requires -- Federal Rule of Civil Procedure 8,
11 which requires a sufficient factual matter, accepted as
12 true, to state a claim to relief that is plausible on
13 its face. That's what I'm supposed to apply. And I
14 think Mr. Roesch stated it in his pleadings. It's all
15 stated correctly. A claim has facial plausibility when
16 the pleaded factual content allows the Court to draw
17 the reasonable inference that the defendant is liable
18 for the misconduct alleged.

19 Two working principles under Bell Atlantic
20 v. Twombly. First, a court must accept a complaint's
21 allegations as true is inapplicable to threadbare
22 recitals of a cause of action's elements supported by
23 mere conclusory statements; second, determining whether
24 a complaint states a plausible claim is context
25 specific, requiring the reviewing court to draw on its

1 experience and common sense.

2 I said last Friday, in connection with
3 another case where I applied this standard, that I see
4 no reason to get too far afield of the standard
5 definition of the word "plausible." And I went to
6 Webster's dictionary, and the definition for
7 "plausible" in Webster's is, meaning -- it means that
8 it is "appearing worthy of belief." That's where you
9 start. And then Webster's gives some synonyms, which
10 include: credible, likely, believable, probable and
11 presumptive.

12 So with this standard in mind, I turned to
13 the substance of these motions. Which I think,
14 although they appear to raise simple issues, have
15 far-reaching ramifications. Because as I said when we
16 started, we have this tension between the nonjudicial
17 foreclosure process, which we want to work efficiently
18 and we don't want it to become a judicial foreclosure
19 process only, on the one hand, and on the other, we
20 have to preserve the borrower's rights to bring a
21 legitimate challenge to a foreclosure.

22 I'd like to repeat what I said in my Reinke
23 opinion, 09-1541. My memorandum decision is at Docket
24 No. 197, and I'm quoting from page 27. "This court
25 does not hold that substantial documentation or

1 testimony as to the possession of the note is required
2 in cases likes this. However, when the borrower has a
3 specific factual basis for challenging the standing of
4 the foreclosing entity, the burden shifts to that
5 entity to produce sufficient competent oral or written
6 evidence to persuade the Court that it is more probable
7 than not that the entity instigating the foreclosure
8 was the holder the note or an authorized agent of the
9 holder at the time the foreclosure was commenced."

10 I stated that after a trial as the burden of
11 proof. Although it sounds a lot like plausibility,
12 too. In other words, you've got to give me some
13 specific facts that convince me that it's plausible
14 that, here in this case, that US Bank was not the
15 holder of the note at the relevant times under the
16 complaint. So whether the allegations are plausible is
17 something that I looked at in connection with each of
18 the causes of action.

19 And I think the plaintiff has pleaded some
20 specific facts that call into question the authority of
21 the foreclosing entity and make it plausible to me --
22 use synonyms: probable, believable, credible -- that
23 US Bank may not have been an authorized foreclosing
24 entity.

25 The complaint alleges that the notice of

1 default, which is attached to the complaint as Exhibit
2 E, states that the beneficiary is US Bank and the
3 notice is signed by Northwest Trustee Service as the
4 duly authorized agent of US Bank. Here's a place where
5 I think an allegation is missing. I think that if the
6 plaintiff doesn't think Northwest Trustee Service had a
7 valid agency relationship with US Bank at that time,
8 then the complaint should so allege.

9 Now, Mr. Roesch characterizes that kind of
10 allegation as conclusory. But I don't think I see it
11 as conclusory. I think it is a fact. The question is
12 US Bank either does -- or Northwest Trustee Service
13 either is or is not acting as the agent for US Bank at
14 the time this notice of default was issued. That's
15 factual. That's not conclusory. But I think plaintiff
16 has to take a stand on that. Because otherwise,
17 there's nothing wrong with that notice of default. It
18 states US Bank is the beneficiary, and it is signed by
19 US Bank by its authorized agent.

20 Paragraph 3.12 alleges that attached to the
21 notice of default was a foreclosure loss mitigation
22 declaration signed by John Kinerty identified as the
23 vice president of loan documentation for ASC. Yet, the
24 notice of default describes ASC as the servicer and not
25 the beneficiary. RCW 61.24-031(b) requires the

1 beneficiary or an authorized agent to make initial
2 contact with the borrower by letter and by phone prior
3 to issuing the notice of default.

4 So again, I think that if you go further,
5 paragraph 3.13 then talks about the notice of default,
6 that attached to the notice of default was this
7 beneficiary declaration now required by Washington
8 State law, which is supposed to provide the foreclosing
9 trustee with evidence as to who the holder of the note
10 is.

11 The complaint alleges that the beneficiary
12 declaration shows that it is not signed by an officer
13 of US Bank, but is instead signed once again by
14 Mr. Kinerty, but this time he signs as the vice
15 president of Wells Fargo Bank NA, and stated there to
16 be the attorney in fact for US Bank. There's no
17 statement within the body of that declaration that
18 Wells Fargo has authority as agent/attorney in fact for
19 US Bank.

20 I went on to Google just to sort of figure
21 out what's the difference between an attorney in fact
22 and an agent? Why do the lenders use these terms,
23 which are not used in normal legal ways? Google, some
24 of the sources I set -- maybe it's right; I don't have
25 to flush that out -- says that an attorney in fact can

1 be an agency that provides only for acting as an agent
2 in financial matters, I suppose versus other matters.
3 I don't know.

4 But to me, I think there's enough there.
5 These documents, they don't make any sense. There
6 isn't a single document that's actually signed by US
7 Bank, vice president US Bank. Not a single document.
8 Everything relies on an agency relationship. So I
9 think that raises issues for me that get me over the
10 plausibility hurdle.

11 There's also a reference in paragraph 3.8
12 that the appointment of successor trustee is signed by
13 a vice president of Wells Fargo Bank who was acting,
14 again, as attorney in fact for US Bank. So I think
15 here plaintiff has to take a stand. If plaintiff --
16 plaintiff needs to say that Wells Fargo Bank was not
17 acting as attorney in fact and was not an agent for US
18 Bank at any time relevant or at the specific times
19 alleged.

20 Mr. Jones, you can go through and see what
21 you want to say. But if you want to challenge what's
22 been said here, you have to make the allegation that in
23 fact there was no agency arrangement. Otherwise, you
24 throw agency out entirely. And both I said and Bain
25 said, agents work. If agents do things for lenders, it

1 works. So there's an allegation that I think is
2 missing. If there was no agency agreement, then Wells
3 Fargo did not have authority to sign that document for
4 and on behalf of US Bank, and Northwest Trustee Service
5 is not a valid successor trustee.

6 In 2009, paragraph 3.5 of the complaint
7 alleges that Jeff Stenman, vice president and secretary
8 of Northwest Trustee Service -- I know that. He
9 testified. Igbal, Twombly says, I'm to use my
10 knowledge and experience. There it is. He signs the
11 assignment of deed of trust as a vice president of
12 MERS. I heard the testimony at the trial in Reinke,
13 and the testimony was that there were these
14 arrangements between Northwest Trustee Service and MERS
15 where they could sign.

16 So I think, however, Mr. Jones has alleged
17 that Mr. Stenman did not have authority to sign that.
18 If not, you need to do that. You can't just say,
19 Mr. Stenman was known to be an employee of Northwest
20 Trustee Service at the time. Let me just go look,
21 because you said, "Said assignment of trust was
22 prepared by Northwest Trustee Service without the
23 express and property authority from the holder and of
24 owner the subject promissory note." Well, that's part
25 of it. But I think you also have to say, Mr. Stenman

1 was not an authorized agent for MERS, if you want to
2 avoid the problem that Ms. Buck points out, which was
3 they have an agreement that he can act in a certain
4 capacity for MERS.

5 Now, in Bain, the Court called into question
6 whether MERS can transfer any interest under a document
7 like this, even if the document is properly executed,
8 if it is not the beneficiary as contemplated by
9 Washington state law. That's on paragraph 13.
10 However, I can't tell from the language the Court used
11 whether it's just recognizing what I recognize in
12 Reinke, and that is that that assignment of deed of
13 trust has no effect on the transfer of the note.

14 The language in Bain is not very precise.
15 And I can't tell from that whether the Court really
16 thinks that MERS' signing that particular document
17 doesn't work to transfer its beneficial interest as
18 nominee, or whether it doesn't work to transfer the
19 note. I don't know. I stand by what I said in Reinke.
20 Merely signing that kind of document does not do
21 anything for the note. It doesn't transfer the note.
22 And I stand by my conclusion that it's not the deed of
23 trust that drives the process. It's the note.

24 I think those allegations that I just
25 mentioned, together with the ones that I think are

1 missing, should they be added, I think they're enough
2 to pass muster under Iqbal and Twombly on a 12(b)(6)
3 motion. I said earlier, I'll say it again, I really
4 want to keep 12(b)(6) and Rule 56 separate. Lately I'm
5 seeing these motions that say, motion under 12(b)(6)
6 and 56. And once I start looking at that side of the
7 complaint, I consider it a summary judgment motion.

8 So I'm not going to look at all the things
9 that are filed in the main case. And I would invite
10 you, Mr. Roesch and Ms. Buck, if you want me to do
11 that, then file a motion for summary judgment and take
12 me through it and argue that they're judicially
13 estopped to say what they're saying in the complaint.
14 That's how I would approach it.

15 Looking at the specific causes of action, I
16 think there are some problems. But, oh, I'm so tired
17 of dealing with the wrongful foreclosure, common law
18 cause of action argument. And I know that Mr. Jones is
19 presenting -- he calls it wrongful foreclosure,
20 violation of RCW 61.24. And he's going to do that
21 because he's preserving what he wants to preserve on
22 appeal.

23 And I know, Mr. Roesch, that you're just
24 going to keep citing all of these cases that say,
25 there's no common law cause of action for wrongful

1 foreclosure. And so I will merely say, I dealt with
2 that at length in Reinke, and I don't intend to deal
3 with it again. I have concluded that there is a cause
4 of action when RCW 61.24 is violated.

5 And I think Bain says the same thing. If you
6 don't comply with the terms of the statute, you
7 violated it. And I don't think there's anything wrong
8 with that cause of action. I will say that it depends,
9 however, upon US Bank not being the holder of the
10 promissory note. But once Mr. Jones crosses that
11 pleading hurdle, I don't see any basis upon which I
12 would dismiss that particular cause of action.

13 The CPA claim we talked about in oral
14 argument. I think Bain has given the plaintiff some
15 meat. Bain says that the use of MERS, although not per
16 se deceptive -- not per se deceptive. The Court goes
17 on to say that if MERS claims to be a beneficiary when
18 it is not, the deception element of the CPA is met.
19 And in this case, the assignment of deed of trust
20 attached to the complaint, MERS represents that it's
21 the beneficiary. It's exactly that which Bain was
22 talking about. I didn't have that in Reinke. That
23 wasn't the basis for the CPA claim there.

24 The Court in Bain also goes on to indicate
25 that the public impact element is presumptively met in

1 a case like this because there is considerable evidence
2 that MERS is involved with an enormous number of
3 mortgages in the country and in our state.

4 So that leaves the defendants to plead
5 injury. And damages and injury are a real issue for me
6 now, Mr. Jones. Because as you saw in my Reinke
7 opinion, we went through that whole process, and then I
8 found no damages. We're at the pleading stage here.
9 And I think in this complaint you've done enough to
10 allege damages. It says, "distraction, loss of time,
11 loss of business opportunities, other expenses due to
12 the defendant's wrongful conduct." So I think the
13 allegations are sufficient.

14 So I think the CPA allegation, as long as the
15 new things are added to the complaint, which I have
16 suggested, I think the CPA cause of action passes
17 12(b)(6) muster.

18 The Fair Debt Collection Practices Act, I did
19 not go beyond defendant's argument that it fails if US
20 Bank is the holder. So it doesn't fail if US Bank --
21 if the allegations are that US Bank was not the holder.
22 So I haven't -- that one I don't see any basis to
23 dismiss that, assuming the complaint is amended.

24 I guess the defamation of title, quiet title,
25 the problem that I have with this one, Mr. Jones, is

1 that I don't know what you mean. First of all, you
2 haven't asserted a pending sale. That's absolutely
3 critical. That is one of the elements. So when you do
4 your amendment, if you don't include that, then I
5 agree. It has to be dismissed. And in the past, I
6 have dismissed this particular cause of action.

7 Let's see, RICO. I'm not seeing anything in
8 the complaint that goes far enough to allege specific
9 acts, which include anticipatory or completed offenses
10 committed for financial gain, that is chargeable or
11 indictable under the laws of the state in which the act
12 occurred, that would be chargeable or indictable and
13 punishable as a felony or by imprisonment for more than
14 one year."

15 So there is a list of crimes that is in 9(a)
16 82.010, none of which are alleged in the complaint. So
17 you're going to amend the complaint, Mr. Jones. But if
18 you're not going to allege those crimes in here, then I
19 think this claim ought to be dismissed.

20 RESPA I think needs to be more specific.
21 RESPA requires a statement of damages that arise from
22 the violation of RESPA. So the damages that have to do
23 with the unlawful conduct of, you know, US Bank and
24 others in connection with the foreclosure doesn't
25 count. I think, Mr. Jones, you have to have a separate

1 allegation that alleges damages that resulted from the
2 violation of RESPA, which under your complaint, has to
3 do with your allegation that your client sent a
4 qualified request and they didn't respond.

5 So I don't think you have a specific
6 allegation in that cause of action as to how your
7 clients have been damaged as a result of the violation
8 of RESPA, which is alleged. So you need to shore that
9 up as well.

10 I don't understand the quiet title one, and
11 so therefore I don't think it's plausible. I think
12 you've got to state what you're trying to do there.
13 Are you arguing that the deed of trust is completely
14 void, and therefore, your clients want title quieted in
15 their name solely? Or like in the Bain case, the Court
16 said in Bain, hey, the plaintiff here isn't saying --
17 Bain isn't saying, she's not going to pay the mortgage.
18 She is. She's not trying to bounce the whole mortgage.
19 She's just saying, I don't understand who to pay, and I
20 think the foreclosure was wrong.

21 So I think you've got to state in that cause
22 of action, what is it your clients really want. Or is
23 this a recast of the argument that the note and the
24 deed of trust have been irreparably split and,
25 therefore, the deed of trust is invalid. I think you

1 need to say it in here because otherwise it doesn't
2 tell the defendants the claim that's being made against
3 them.

4 I would like to state what I think the
5 standard for amendment of complaints is because I think
6 it's pretty liberal. The case I use is Cafasso v.
7 General Dynamics, 637 F3d 1047. It's a 2011 9th
8 Circuit case which says normally when a viable case may
9 be pled, a district court should freely grant leave to
10 amend. However, liberality in granting leave to amend
11 is subject to several limitations. These limitations
12 include undue prejudice to the opposing party, bad
13 faith by the movant, futility and undue delay.

14 Further, the district court's discretion to
15 deny leave to amend is particularly broad where
16 plaintiff has previously amended the complaint. In
17 this case the complaint has not been amended before.
18 There is a very important state court case that came
19 down in the interim which bears on these issues. I
20 don't find that the defendants would be in any way
21 prejudiced by allowing an amendment to the complaint,
22 nor do I find any bad faith on the part of the
23 plaintiffs.

24 So all that remains for me to do, Mr. Jones,
25 is to ask you to give me a reasonable deadline by which

1 time you would file an amended complaint.

2 MR. JONES: 30 days, Your Honor.

3 THE COURT: 30 days it is. Let's give it a
4 number. If today is the 28th, Phyllis's day of
5 retirement, let's make it be the 26th of October.

6 MS. BUCK: Your Honor --

7 THE COURT: Oh, let me address that.

8 MS. BUCK: I was just going to say, we also
9 represent MERS. Can we preserve that we can wait to
10 respond or otherwise answer the complaint until that
11 date has passed?

12 THE COURT: Has MERS not responded to the
13 initial complaint?

14 MR. ROESCH: That's right. I believe there
15 were service issues.

16 THE COURT: Oh, any problem with that,
17 Mr. Jones? Let's just have MERS respond to the new
18 complaint.

19 MR. JONES: That's fine.

20 THE COURT: So MERS respond to new complaint
21 only. And I do want to say about Northwest Trustee
22 Service, Ms. Buck, that I did not look at any of the
23 issues you talked about today. Because your motion
24 relied completely on US Bank is either the holder or
25 not. And that's how I looked at it. So you know, when

1 he amends the complaint, if you want to move on those
2 issues, then I'll look at them.

3 But honestly I didn't look at any of the
4 things that you talked about today enough to -- and
5 certainly, since Mr. Jones didn't have notice of what
6 you were arguing, I'm not going to pin that on him
7 either.

8 So I would like to have an order. I guess,
9 Mr. Jones, you can give me an order, and it can be
10 simple. The motion to dismiss is denied. Plaintiff
11 shall file an amended complaint on or before October
12 26th, 2012.

13 MR. JONES: It will be done, Your Honor.

14 THE COURT: Okay. And with that, we are at
15 recess.

16 MR. JONES: Thank you, Your Honor.

17 * * * * *

18

19

20

21

22

23

24

25

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

CERTIFICATE

ROBYN OLESON FIEDLER certifies that:

The foregoing pages represent a complete transcript of the digitally-recorded proceedings.

These pages constitute the original or a copy of the original transcript of the proceedings to the best of my ability.

Signed and dated this 25th day of October, 2012.

by |s| Robyn Oleson Fiedler
ROBYN OLESON FIEDLER,
Certified Court Reporter.